

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: October 17, 2013

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

David P. Iannuccilli: Chairperson, Robert R. Recchia, Brenda L. Marchwicki, Thomas Foley

Pamela Kobrock, Lisa A. Pinsonneault: Special Assistant to the Attorney General and

William J. DeLuca: Real Estate Administrator.

Non Members Present:

Lisa J. Crenca: DBR Real Estate.

Chairperson Iannuccilli called the meeting to order at: 9:32 A.M.

Chairperson Iannuccilli opened up with the minutes from the previous meeting. Brenda L. Marchwicki made a motion to accept the September minutes as presented, seconded by Robert R. Recchia. Chairperson Iannuccilli asks if there are any comments, additions, amendments, there are none. All those in favor; motion passed.

The following continuing education courses were reviewed:

Brenda Marchwicki and Thomas Foley reviewed the courses submitted for continuing education on October 15, 2013. Ms. Marchwicki presented the recommendations to the Board.

COLDWELL BANKER RESIDENTIAL BROKERAGE:

Renewals:

• C01 Contract Law	3
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CORE

• R03 Landlord Tenant Issues	3
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CORE

• R02 Short Sales and The Foreclosure Experience	3
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CORE

Brenda Marchwicki asks the Commission for a motion to accept Coldwell Banker's three core courses for renewal, Robert R. Recchia makes a motion to accept, and Thomas Foley seconds the motion.

D'ELLENA LAW CENTER FOR EDUCATION:

- 101 It Cost's to Sell** **3**
- CEU**

D'Ellena Law Center for Education's school application has been approved by the Department.

Brenda Marchwicki asks for a motion to accept Melissa D'Ellena's new course submission for three continuing education units. Robert Recchia makes a motion to accept, and Thomas Foley seconds the motion.

EXCEL REALTY SCHOOL:

- 502 Do's and Don'ts of Social Media** **1**
- CEU**
- 503 Modern Effective Communication** **3**
- CEU**
- 504 Real Estate as a Profession** **3**
- CEU**
- 401 Short Sales** **3**
- CEU**

• 500 Technology for Realtors

1

CEU

Brenda Marchwicki and Thomas Foley were unable to open the first disc, a second was delivered. After another unsuccessful attempt to open with the second disc, they decided to reject the five courses. Excel Realty can resubmit a new disc with these courses at a later date.

GREATER PROVIDENCE BOARD OF REALTORS:

Renewal:

• GPBR 202 Lead Hazard Awareness

3

CORE

New Course:

• CRS: Working in the Cloud / Get to Work

6

CEU

Brenda Marchwicki asks for a motion to accept one renewal, and one new course from the Greater Providence Board of Realtors. Robert Recchia makes a motion to accept both courses and Lisa Pinsonneault seconds Robert's motion.

MCKISSOCK, LP:

Renewals:

- **4221 Appraisal Process for Real Estate Professionals**

6 CEU

- **4222 Characteristics of Real Estate Title Insurance**

3 CEU

Brenda Marchwicki asks for a motion to accept McKissock, LP's two renewal courses. Robert Recchia makes a motion to accept both renewals, and Thomas Foley seconds his motion.

THE CE SHOP, INC.:

- **E039 Client Advocacy in Commercial Real Estate** **3**
CEU

- **E040 Investment Strategies in Commercial Real Estate** **3**
CEU

Brenda Marchwicki asks for a motion to approve The CE Shop's two courses as submitted.

Robert Recchia makes the first motion and Thomas Foley seconds

his motion.

THE RHODE ISLAND ASSOCIATION OF REALTORS:

Renewals:

- GRI 102 Graduate REALTOR Institute 15**
CEU
- GRI 202 Graduate REALTOR Institute 15**
CORE
- GRI 301 Graduate REALTOR Institute 15**
CORE

New Courses:

- 426 How to Market and Sell Older and Historic Homes 3**
CEU
- 427 Military Relocation Professional Certification 7**
CEU

Brenda Marchwicki asks for a motion to accept RIAR’s three renewals and two new courses, Motion made by Robert Recchia and seconded by Thomas Foley.

New School:

D'Ellena Law Center for Education

700 Main Street

East Greenwich, RI 02818

(401) 885-3800

Melissa K. D'Ellena, Esq.

Brenda Marchwicki asks for a motion from the Commission, to accept: D'Ellena Law Center for Education, which was recently approved as a new school by the DBR. Robert Recchia makes the first motion and Thomas Foley seconds the motion.

INSTRUCTORS:

- **Glenn J. Andreoni, Esq. ~ EXcel Realty School**
- **Jason R. Marinelli, Esq. ~ Coldwell Banker Residential Brokerage**
- **Melissa K. D'Ellena, Esq. ~ D'Ellena Law Center for Education**
- **Sherri Mercurio: B16781 ~ Rhode Island Real Estate Academy**

Brenda Marchwicki asks for a motion to accept all four instructors as submitted to the DBR for approval: Robert Recchia makes the first motion and Pamela Kobrock seconds the motion.

Brenda Marchwicki asks the Commission members if any of them would have availability to review the education submissions next session: Robert R. Recchia offers his assistance for next month.

Old Business: None.

New Business:

Chairperson Iannuccilli addressed a letter that was sent to him by a consumer, Mr. Stephen Lyons, who filed a complaint against Mr. Nathan Clarke, (License No. REC.0017080) with the Department of Business Regulation, Real Estate Section, regarding, truth in advertising.

Any ongoing complaint within the “Department” is not for public knowledge, until an Enforcement Action has been filed and it is placed on the DBR website. The Legal Department within the DBR is currently handling this case.

Chairperson Iannuccilli had questions regarding Regulation 11, Section 25: Advertising, (Sections A-N). The issue of proper signage continues to be an issue. All agents must refer to the Department’s website when ordering signage, placing an ad and designing a company logo. The company name should be in the largest font noticeable to the public, (I.e. RE/MAX, COLDWELL BANKER, etc.), then followed by the Team or the Agent and Phone No.

On January 1st, the Contactors Board will be licensing Inspectors. Chairperson Iannuccilli has concerns because certain codes have changed from the 1970’s. If it was within code then, can they say it’s

not within code, presently? Chairperson Iannuccilli plans on contacting the Contractors Board to find out more information.

Opportunity for Public Comment:

Lisa Crenca, from Real Estate, informs the Commission about the updated real estate school list presently on the website. Currently, there are a total of 38. Some schools are no longer affiliated, in September, they chose not to renew.

Chairperson Iannuccilli asks if there is anything else. Public rests. The next Committee Meeting will be on November 12th, at 9:15 A.M.; and the Commission Meeting will meet on November 14th, at 9:15 A.M.

Chairperson Iannuccilli asks for a motion to adjourn the meeting at 10:13 A.M. Motion is made by Thomas Foley and seconded by Brenda L. Marchwicki.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator